

Profit and Loss

Needle Calm Pty Limited

For the year ended 30 June 2023

2023

Trading Income

Online Sales	625.13
Sales	5,004.45
Total Trading Income	5,629.58

Cost of Sales

Freight & Courier	(12.00)
Legal expenses	4,419.00
Product Expenses	3,921.78
Subcontractors - FRE	2,540.00
Total Cost of Sales	10,868.78

Gross Profit (5,239.20)

Other Income

Other Income	5,200.00
Total Other Income	5,200.00

Operating Expenses

Accounting & Bookkeeping Fees	9,904.13
Advertising & Promotion	5,799.28
ASIC Fees	2,029.00
Bank Fees	320.22
Bookkeeping - Xero Subscriptions	510.39
Consultancy	4,912.06
Donation	15.43
Entertainment & Client Gifts - FRE	883.75
General Expenses	82.50
Insurance - Business	9,038.00
Materials and Supplies	149.00
Motor Vehicle Expenses - Fuel & Oil	1,384.82
Motor Vehicle Expenses - Parking & Tolls	160.38
Office Expenses	245.45
Printing, Stationery, Office Expenses & Postage	1,452.35
Repairs and Maintenance	163.64
Software Expenses	673.79
Stripe Fees	1.19
Subscriptions & Professional Memberships	5,774.96
Telephone & Internet	392.27
Training, Development & Conferences	6,868.18
Travel - National, Flights, Uber, taxis, accommodation, etc.	2,537.08
Uniforms	331.95
Website Design, Hosting, etc.	6,396.19

	2023
Workers Compensation Expense	(46.33)
Total Operating Expenses	59,979.68
Net Profit	(60,018.88)